

Independent Business Consulting, LLC

2120 S. 56th Street, Suite 205

Lincoln, NE 68506

402-309-6701 (m) 531-310-5907(o)

UEI: P8Z7BVDZ88G9

CAGE: 9XF85



www.independentbusinessconsulting.com

CAPABILITY STATEMENT

COMPANY PROFILE

Independent Business Consulting, LLC is a SBA certified WOSB with a strong foundation in business planning/economic development, regulatory interpretation/implementation, site selection, management training, community outreach and coordination, streamlining processes, gap analysis, project management, regulatory compliance inspections and response development, permitting, and reporting.

With expertise in community planning, and education our clients include those in public and private sectors, educational institutions, and non-profits, ranging from nascent entrepreneurs to established businesses and international organizations.

We have served as sub-contractors to others tasked with government grants administration and economic development, assisted communities, government agencies and non-profits with strategic planning, provided training and facilitation services, and worked diligently to establish relevant public-private partnerships that can effectively come together to create economic opportunity.

NAICS Codes:

541611-Administrative Management and General Management Consulting Services

541618-Other Management Consulting Services

541690-Other Scientific and Technical Consulting Services

611710-Educational Support Services



CORE COMPETENCIES

- **Community Planning/Site Selection/Data Acquisition/Reporting-** leveraging qualitative and quantitative data to support planning outcomes.
- **Strategic and Business Planning-** including collaborative team sessions, financial projections, benchmarking, goal setting, and analysis.
- **Program Development and Implementation** Standard Operating Procedures, Policies, Safety, Security, Sustainability and EMS Systems.
- **Educational Support Services-** Development of training courses, and instructor manuals, public webinar moderation, assessments, outreach, certificates.
- **Compliance** – Environmental, Health, Safety, Security, DOT/IATA and FinCEN compliance.
- **Meeting Facilitation/Strategic Planning-**Stakeholder Meetings, culture and process analysis, public outreach, education and marketing materials.

DIFFERENTIATORS

- **Experience** – Broad regulatory background in compliance, economic development, environmental permitting, planning, training, outreach, operational systems, gap analysis, and streamlining.
- **Sectors**-Consulting, Manufacturing (Chemical and Product), Government, University, Non-Profit, Real Estate, Oil/Gas, Transportation and more.
- **Relationships** – Led by personability, trust, integrity, active listening, understanding and top-tier consulting deliverables that lead to increased revenues.
- **Adaptability** – Ability to accommodate competing priorities and changing conditions, project management, multiple clients, technologies, plans or processes.

CONTACT INFORMATION

Belinda Hagen, MCRP, B.S. CLSSEGB

402-309-6701 (m) or 531-310-5907 (o)

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CAPABILITY STATEMENT

NEBRASKA SMALL BUSINESS ASSISTANCE ACT

Grow Nebraska Non-Profit Organization

Janell Anderson-Ehrke, CEO/Founder

308-962-6767 (o) janell@grownebraska.org

Supported Grow Nebraska non-profit organization by providing technical assistance to potential grantees (i.e nascent entrepreneurs) in development of their business financial projections, business plans, technical writing and marketing strategies to assist startup businesses with initial funding through the Nebraska Small Business Assistance Act (LB 450) with GROW as the grant administrator/RFP awardee through the Nebraska Dept. of Economic Development.



UNIVERSITY OF NEBRASKA-LINCOLN

College of Architecture-Community and Regional Planning

Dr. Zhenghong Tang, Program Director/Dept. Chair

402-472-9281(o) ztang2@unl.edu

Public Group Meeting and Discussion Facilitation with United States HUD, FEMA, UNL and Community Leadership on topics of Hazard Mitigation/Planning/Housing Resiliency. Follow up Summary Report on Resources, Obstacles, Best Practices and Actionable Items submitted. Public speaking, group facilitation, data capture and reporting. Total meeting attendance: 50+, Total in Group-led discussion 25+ including students, professionals from academia, regional, state and federal agencies.



EXIT REALTY PROFESSIONALS

Terry M. Lindstrom, Broker/Agent, Exit Realty Professionals

402-730-6005 tlindstrom@exitrp.com

Fannie Mae: Cindy Russell, Fannie Mae Contract Representative

972-656-7224 cindy_russell@fanniemae.com

Hired as Business Consultant by Mr. Lindstrom(broker/agent) to support efforts to successfully rehabilitate residential homes foreclosed by Fannie Mae. Learned Fannie Mae systems including Equator, World App, and worked directly with contractors of/for Fannie Mae to report property status' and reimburse contractors performing rehabilitation and construction. Supported broker with up-to-date reporting, managing assets of > \$1M and \$530K in pass-through equity over a 6-month timeframe in 2024.

